# Activate Brand Purpose

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How to harness the power of movements to transform your company

Scott Goodson and Chip Walker



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## Scott

For my wife, Karin, and sons, Jacoby and Ellis.

## Chip

For my dear friend Elissa – I couldn't have gotten here without you.

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### **ABOUT THE AUTHORS**

Scott Goodson, based in New York, is the founder and CEO of Strawberry Frog. For the last 25 years, he has worked with some of the world's most iconic companies including Google, Emirates Airlines, Heineken, Coca-Cola, Jim Beam, Mercedes, Mahindra, and Walmart. He invented the concept of Movement Thinking, an approach that uses the principles of societal movements to solve marketing and leadership challenges. Scott has lectured on the subject at Harvard Business School, Columbia, Cambridge, TEDx, on BBC World Service, NPR, CNN, and has appeared in the New York Times, Financial Times, Wall Street Journal, The Economist, Harvard Business Review, Fast Company, Inc. and Forbes.

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Scott Goodson and Chip Walker StrawberryFrog (not in our offices in the Empire State Building due to COVID-19)

#### **ABBREVIATIONS**

ACS Affiliated Computer Services Inc.

Amex American Express

ANA Association of National Advertisers

B2B Business-to-business BHAG Big hairy audacious goal

BLM Black Lives Matter

BS Bullshit

CEO Chief executive officer
CFO Chief financial officer

CHRO Chief human resources officer

CMO Chief marketing officer

CSR Corporate social responsibility

CV Curriculum vitae

DNA Deoxyribonucleic acid

ESG Environmental, social, and corporate governance

EVP Executive vice president

EY Ernst & Young

FAB First Abu Dhabi Bank

FGB First Gulf Bank

GPTW Great Places to Work HBR Harvard Business Review

HR Human resources

IBM International Business Machines

IT Information technology

LBH LifeBridge Health

LGTBQ Lesbian, gay, bisexual, transgender and queer

M&A Mergers and acquisitionsMAT Medically assisted treatment

MD Maryland

NAACP National Association for the Advancement of Colored People

NBAD National Bank of Abu Dhabi NBFC Non-banking finance company

OECD Organisation for Economic Co-operation and Development

PPI Purpose Power Index

PR Public relations

PTSD Post-traumatic stress disorder

PwC PricewaterhouseCoopers

REI Recreational Equipment, Inc.

SUV Sport utility vehicle SVP Senior vice president

TED Ted Conferences

TP Toilet paper

UAE United Arab Emirates

UK United Kingdom
US United States

USAA United Services Automobile Association

VP Vice president

VUCA Volatility, uncertainty, complexity, and ambiguity

VW Volkswagen

WEF World Economic Forum